

---

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

---

FORM 8-K

---

**CURRENT REPORT**  
**Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): **August 3, 2016**

**MILLER INDUSTRIES, INC.**  
(Exact Name of Registrant as Specified in Its Charter)

**Tennessee**  
(State or Other Jurisdiction of  
Incorporation or organization)

**001-14124**  
(Commission File Number)

**62-1566286**  
(I.R.S. Employer Identification No.)

**8503 Hilltop Drive, Ooltewah, Tennessee**  
**37363**  
(Address of Principal Executive Offices)  
(Zip Code)

**(423) 238-4171**  
(Registrant's telephone number, including area code)

**Not Applicable**  
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
- 
-

**Item 2.02 Results of Operations and Financial Condition.**

On August 3, 2016, Miller Industries, Inc. (the "Company") issued a press release (the "Earnings Release") announcing its financial results for the quarter ended June 30, 2016. A copy of the Earnings Release is furnished as Exhibit 99.1 to this Form 8-K.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits.

**Exhibit No. Exhibit Description**

---

99.1 Press Release of Miller Industries, Inc. dated August 3, 2016 announcing its financial results for the quarter ended June 30, 2016

---

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**Miller Industries, Inc.**  
**(Registrant)**

By: /s/ J. Vincent Mish  
J. Vincent Mish  
Executive Vice President and Chief Financial Officer

Dated: August 3, 2016

---



8503 Hilltop Drive  
Ooltewah, Tennessee 37363  
(423) 238-4171

**For Release:**

CONTACT: Miller Industries, Inc.  
J. Vincent Mish, Chief Financial Officer  
(423) 238-4171  
Frank Madonia, General Counsel  
(423) 238-4171  
FTI Consulting, Inc.  
Investor Contact: Max Dutcher  
(212) 850-5677

**MILLER INDUSTRIES REPORTS 2016 SECOND QUARTER RESULTS**

CHATTANOOGA, Tenn., August 3, 2016/PRNewswire/ — Miller Industries, Inc. (NYSE: MLR) (the "Company") today announced financial results for the second quarter ended June 30, 2016.

For the second quarter of 2016, net sales were \$156.1 million, an increase of 3.0%, compared to \$151.5 million for the second quarter of 2015. Net income in the second quarter of 2016 was \$6.6 million, or \$0.58 per diluted share, compared to net income of \$5.9 million, or \$0.52 per diluted share, in the prior year period.

Gross profit for the second quarter of 2016 was \$19.0 million, or 12.2% of net sales, compared to \$17.5 million, or 11.6% of net sales, for the second quarter of 2015. Selling, general and administrative expenses were \$8.3 million, or 5.3% of net sales, compared to \$7.6 million, or 5.0% of net sales, in the prior year period.

For the six-month period ended June 30, 2016, net sales were \$304.9 million, an increase of 9.6% compared to \$278.3 million in the prior year period. The Company reported net income of \$9.9 million, or \$0.88 per diluted share, for the first six months of 2016, compared to net income for the first six months of 2015 of \$8.9 million, or \$0.79 per diluted share.

The Company also announced that its Board of Directors has declared a quarterly cash dividend of \$0.17 per share, payable September 19, 2016, to shareholders of record at the close of business on September 12, 2016.

Jeffrey I. Badgley, Co-Chief Executive Officer of the Company, stated, "We are very pleased with our second quarter performance, which builds upon an already strong start to 2016. Demand for our products remains healthy, and drove solid top and bottom line financial performance for the quarter."

Mr. Badgley added, “We benefited from a solid pipeline of business, which influenced our growth in revenue during the quarter, as demand continues to be strong in our domestic markets based on recovering economic conditions and improving customer sentiment. The consolidation and expansion of our Pennsylvania manufacturing operations remain on track to be completed this year. We have also initiated our capital projects to enhance our Ooltewah, Tennessee plant and our Greeneville, Tennessee facility. As part of financing these capital projects, the Company had \$20.0 million in outstanding borrowings under its credit facility as of June 30, 2016.”

Mr. Badgley concluded, “We continue to execute on multiple capital projects to strengthen our production capabilities. As a result of our performance and expectations, we retain our positive outlook for the second half of 2016. Our balance sheet remains strong, and we remain committed to enhancing shareholder value by effectively deploying our assets.”

In conjunction with this release, the Company will host a conference call, which will be simultaneously broadcast live over the Internet. Management will host the call, which is scheduled for tomorrow, August 4, 2016, at 10:00 AM ET. Listeners can access the conference call live and archived over the Internet through a link at:

<https://www.webcaster4.com/Webcast/Page/1034/16478>

Please allow 15 minutes prior to the call to visit the site, download, and install any necessary audio software. A replay of this call will be available approximately one hour after the live call ends through August 18, 2016. The replay number is 1-877-870-5176, Passcode 8245388.

Miller Industries is The World's Largest Manufacturer of Towing and Recovery Equipment®, and markets its towing and recovery equipment under a number of well-recognized brands, including Century®, Vulcan®, Chevron™, Holmes®, Challenger®, Champion®, Jige™, Boniface™, Titan® and Eagle®.

- MORE -

---

Certain statements in this news release may be deemed to be forward-looking statements, as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by the use of words such as “may,” “will,” “should,” “could,” “continue,” “future,” “potential,” “believe,” “project,” “plan,” “intend,” “seek,” “estimate,” “predict,” “expect,” “anticipate” and similar expressions, or the negative of such terms, or other comparable terminology. Forward-looking statements also include the assumptions underlying or relating to any of the foregoing statements. Such forward-looking statements are made based on our management’s beliefs as well as assumptions made by, and information currently available to, our management. Our actual results may differ materially from the results anticipated in these forward-looking statements due to, among other things: the cyclical nature of our industry and changes in consumer confidence; economic and market conditions; our customers’ access to capital and credit to fund purchases, including the ability of our customers to secure floor plan financing; our dependence on outside suppliers of raw materials; changes in the cost of aluminum, steel and related raw materials; changes in fuel and other transportation costs, insurance costs and weather conditions; changes in government regulation; foreign currency fluctuation; risks relating to our international operations; competitors could impede our ability to attract or retain customers; our ability to develop or acquire proprietary products and technology; assertions against us relating to intellectual property rights; problems hiring or retaining skilled labor; a disruption in our information technology systems; the effects of new regulation relating to conflict minerals; the catastrophic loss of one of our manufacturing facilities; environmental and health and safety liabilities and requirements; loss of the services of our key executives; product warranty or product liability claims in excess of our insurance coverage; an inability to acquire insurance at commercially reasonable rates; and those other risks referenced herein, and those risks discussed in our filings with the Securities and Exchange Commission, including those risks discussed under the caption “Risk Factors” in our Annual Report on Form 10-K for fiscal 2015, which discussion is incorporated herein by this reference. Such factors are not exclusive. We do not undertake to update any forward-looking statement that may be made from time to time by, or on behalf of, our Company.

- MORE -

---

**Miller Industries, Inc. and Subsidiaries**  
**Condensed Consolidated Statements of Income**  
(In thousands except per share data)  
(unaudited)

	Three Months Ended June 30			Six Months Ended June 30		
	2016	2015	%	2016	2015	%
	<u>2016</u>	<u>2015</u>	<u>Change</u>	<u>2016</u>	<u>2015</u>	<u>Change</u>
NET SALES	\$ 156,113	\$ 151,537	3.0%	\$ 304,928	\$ 278,325	9.6%
COSTS OF OPERATIONS	<u>137,076</u>	<u>133,996</u>	2.3%	<u>272,921</u>	<u>248,832</u>	9.7%
GROSS PROFIT	19,037	17,541	8.5%	32,007	29,493	8.5%
OPERATING EXPENSES:						
Selling, General and Administrative Expenses	8,318	7,648	8.8%	16,328	15,088	8.2%
Interest Expense, Net	259	245	5.7%	457	408	12.0%
Other (Income) Expense, Net	<u>128</u>	<u>265</u>	-51.7%	<u>(213)</u>	<u>321</u>	-166.4%
Total Operating Expenses	8,705	8,158	6.7%	16,572	15,817	4.8%
INCOME BEFORE INCOME TAXES	10,332	9,383	10.1%	15,435	13,676	12.9%
INCOME TAX PROVISION	<u>3,745</u>	<u>3,517</u>	6.5%	<u>5,488</u>	<u>4,746</u>	15.6%
NET INCOME	<u>\$ 6,587</u>	<u>\$ 5,866</u>	12.3%	<u>\$ 9,947</u>	<u>\$ 8,930</u>	11.4%
BASIC INCOME PER COMMON SHARE	<u>\$ 0.58</u>	<u>\$ 0.52</u>	11.5%	<u>\$ 0.88</u>	<u>\$ 0.79</u>	11.4%
DILUTED INCOME PER COMMON SHARE	<u>\$ 0.58</u>	<u>\$ 0.52</u>	11.5%	<u>\$ 0.88</u>	<u>\$ 0.79</u>	11.4%
CASH DIVIDENDS DECLARED PER COMMON SHARE	<u>\$ 0.17</u>	<u>\$ 0.16</u>	6.3%	<u>\$ 0.34</u>	<u>\$ 0.32</u>	6.3%
WEIGHTED AVERAGE SHARES OUTSTANDING:						
BASIC	<u>11,346</u>	<u>11,331</u>	0.1%	<u>11,346</u>	<u>11,323</u>	0.2%
DILUTED	<u>11,374</u>	<u>11,366</u>	0.1%	<u>11,373</u>	<u>11,367</u>	0.1%